

TOYOTA CUSTOMER SERVICES
Corporate Accessory Department

June 28, 2006

Mr. Ernie DeLaMotte
Pretty Products
c/o The Stewart Company
3415 Fujita Street
Torrance, CA 90505

Subject: Lexus ES350 Floor Mats – MY 2007

Reference: ECR #: 06-091

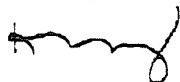
Dear Ernie,

Toyota Motor Sales authorizes Pretty Products to purchase floor mat retention clips as a kit of eight instead of individually, as outlined in the above referenced ECR. The following represents the part numbers affected:

<u>Part Number</u>	<u>Description</u>	<u>Unit Cost</u>
PT548-33070-02/10/11	ES350 Floor Mat DIO	\$0.393 cost savings
PT548-3307D-02/10/11	ES350 Floor Mat PPO	\$0.393 cost savings

A copy of the ECR will be faxed to your attention. In the event that Pretty has any questions regarding this information, please do not hesitate to contact me at (310) 468-9115.

Sincerely,



Kary McCulley
Lexus Buyer
Corporate Accessory Department

CC: M. Akita
J. Gan
D. James
K. Inoue
J. Oates

YMA0068 CAD dnr

Engineering Change Request

Printed: 09/28/2008 - 08:28:10 AM

TOYOTA		ECR #: 06-091	
Toyota Motor Sales, U.S.A., Inc.		Type	
Genuine Accessories		COST EFFECT: 50.393	
Engineering Change Request			
Current Part No.: PT548-33070, -02, -10, -11 (DIO) PT548-3307D, -02, -10, -11 (PPO-Returnable)		New Part No.:	
Part Name: Floor Mats		Vehicle: ES350	
Part Description: Carpeted Floor Mats		MY: 2007	
Reason for Change: Cost Savings			
Change Description: Floor mat retention clips will be purchased as kits of 8 and be packed in one bag. Currently each clip is packaged in individual bags.			
Interchangeability Affected?	Drawing Affected	Sample Date:	Effective Date:
Company Name: Pretty	Approved: Yes	Date: 08/05/2006	
TMS Comments: TMS Pretty to submit all documentation affected by this change for TMS review and approval.			
Approver Comments entered below:			Part Disposition
Buyer:	PT548-33070-XX was \$32.49 and reduced to \$32.10 PT548-3307D-XX was \$31.50 and reduced to \$31.10 Final Pricing provided 8/12/06-KM		
TOTAL COST DATA	CURRENT	CHANGE	NEW
FOB Cost (numeric)			
DEVELOPMENT Cost (numeric)			
TOOLING Cost (numeric)			
Quality:			Attach ISIR Checklist File here:
Development Manager:			
Supplier Comments: Savings to Toyota of \$0.393 per kit, \$27,510 annually			
*Distribution as Required:	*Requestor to enter final "Distribution as required". Include "Buyer" and "OC&A Engineer". After "Approval" ECR bookmark will be sent to this list.		

Engineering Change Request

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Raul Perez, Toni Bakaman, Dick Schober, Cyd Miyemoto, Candace Merlida				
02-CAD-E-100 (JMH - 06/18/2006)				

ECR

Request ID KINE-6QGMW5

Requested By

Kiyo Inoue

Request Date

06/05/2006 10:24:23 AM

Status

Complete

Requester

Kiyo Inoue

Approver

Katherine McCulley
Stephen Kidani
Dave Molina